August 13

Arizona Corporation Commission 1200 West Washington St. Hearing Room Phoenix, Arizona 85007

9:00-9:30

Review Track B Issues Status

9:30-10:15

Overview of Strawman Competitive Solicitation Process

- Process Flow
- Additional process steps
- Roles and responsibilities

10:15-10:30

Break

10:30-11:00

Review Process to Determine Requirements

- Data availability
- Input by third parties
- Staff review

11:00-12:00

Plan the Solicitation

- · Define the contestable load
 - What is contestable today
 - o When will additional load be contestable
 - Alternatives to address Track A outcomes

12:00-1:00

Lunch

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1:00-5:00

Plan the Solicitation (con't)

1:00-1:30

- Define products to be acquired
 - What will be biddable
 - Exempt products (What doesn't have to be bid)
 - Prohibited products (Swaps)
- Establish contract durations for each category of product

1:30-2:30

- Delivery points
 - UDC's Transmission obligations
 - Upgrades
 - Losses
 - Constraints
 - Merchant delivery responsibility
 - Losses
 - Upgrades
 - Constraints
 - What are the appropriate delivery requirements
 - How will Equivalent delivery points be determined and evaluated

2:30-2:45

Break

2:45-3:30

- Bidder Identification
 - o Who can bid
 - Minimum qualifications
 - o Exempt bidders (e.g. Renewables, DSM, RMR)

3:30-4:00

Communications Protocols

Access to Information

- Confidentially Agreements
- Communications with bidders

4:00-5:00

• Establish the evaluative criteria

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9:00-12:00

Plan the Solicitation (con't)

9:00-9:30

- Contract Terms and Conditions
 - Form of contract
 - Standard Terms and Conditions

9:30-11:00

- Request for Bids
 - o Information provided to Bidders
 - o Bid requirements
 - o Information to be provided by Bidders
 - o Terms and Conditions
 - o Fees

11:00-11:15 Break

11:15-11:30

- Bidding Methods
 - o RFP's
 - Descending Clock Auctions
 - Other Auctions
 - Bilateral negotiation

11:30-12:00

- Review of Planned Solicitation
 - ACC Staff review
 - Bidder input
 - Third party review

12:00-1:00

Lunch

1:00-5:00

Conducting the Solicitation

1:00-1:30

• The role of the Independent Monitor

1:30-2:00

- Soliciting Bids
 - Contact bidders
 - Confidentiality of bids
 - Access to data
 - Stakeholder meetings

2:00-2:30

- Issuing the Request
 - Preconditions to bidding
 - Signed confidentiality Agreements
 - Pre Qualification of bidders
 - o Access to Data
 - Timing

August 14

2:30-2:45 Break

2:45-4:00

- Bid selection process
 - o Bid evaluation Team
 - o Evaluation criteria weighting
 - Flexibility
 - o Independent review and oversight

4:00-4:30

• Post selection review

4:30-5:00

• Dispute resolution